

September 3, 2025
M&A Capital Partners Co., Ltd.
Sompo Risk Management Inc.
Sompo Japan Insurance Inc.

MACP and SOMPO Begin Collaboration on Contaminated Land Liquidity Consulting Services

M&A Capital Partners Co., Ltd. (Head Office: Chuo-ku, Tokyo; President: Satoru Nakamura; hereinafter “MACP”), Sompo Risk Management Inc. (Head Office: Shinjuku-ku, Tokyo; President: Yoji Nakajima; hereinafter “Sompo Risk”), and Sompo Japan Insurance Inc. (President: Koji Ishikawa; hereinafter “Sompo Japan”) will begin collaborating in September 2025 to offer consulting services for the liquidity of contaminated land. This partnership aims to support the resolution of soil contamination issues in M&A transactions and facilitate smooth business succession.



■ Background

In recent years, public awareness of soil contamination has grown. When a seller in an M&A transaction faces soil contamination risks, addressing those risks has increasingly become a challenge. Because contamination is not visible and its full extent is revealed only as investigations progress, it is difficult to estimate costs and timelines in the early stages. As a result, remediation costs may exceed expectations and negatively impact the success of the transaction.

To address these challenges, MACP will collaborate with Sompo Japan and Sompo Risk to provide comprehensive services related to soil contamination risk in M&A transactions.

■ Overview of the Collaboration

In M&A transactions supported by MACP, Sompo Japan and Sompo Risk will jointly offer contaminated land liquidity consulting services to interested clients.

(1) Risk Assessment

Sompo Risk will conduct desk-based and on-site investigations to assess soil contamination risks and estimate remediation costs at an early stage.

(2) Soil Contamination Insurance

By utilizing soil contamination insurance provided by Sompo Japan, clients can secure coverage for additional costs arising from “unexpected contamination” or “contamination beyond initial estimates,” as identified

through Sampo Risk's consulting. This helps stabilize costs and reduce financial uncertainty in M&A transactions.

(3) Consulting Services

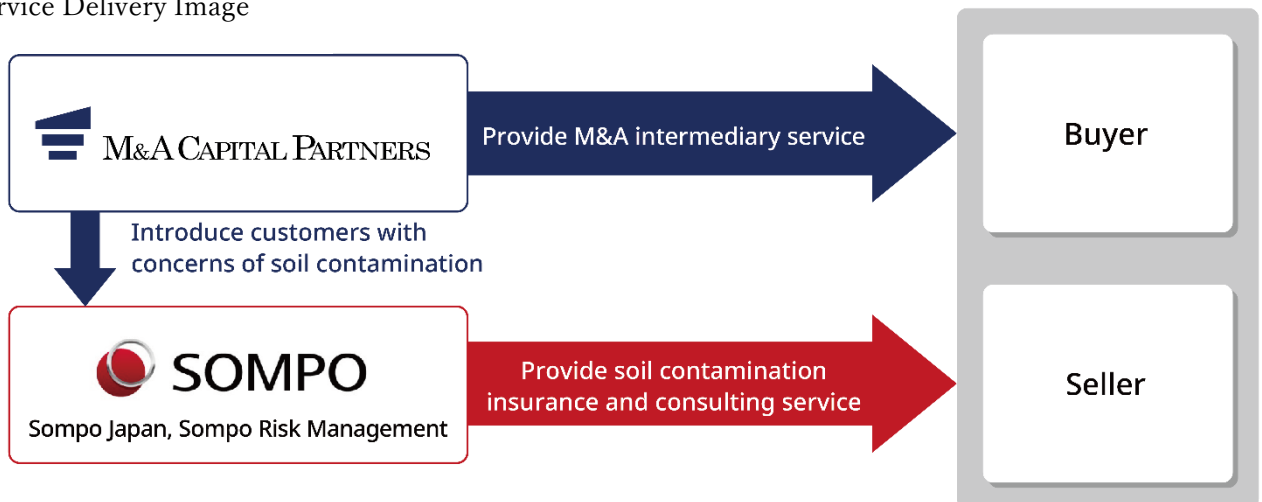
Sampo Risk will provide consulting services to support appropriate remediation planning and manage investigation and remediation timelines effectively.

(4) Additional Services

Sampo Risk also offers the following services as part of this collaboration:

- Preparation of engineering reports for real estate due diligence (including building condition surveys, earthquake PML assessments, and soil contamination risk evaluations)
- Real estate appraisals, seismic diagnosis of buildings, and other consulting services beyond soil contamination.

Service Delivery Image



■ Future Outlook

Through this collaboration, MACP aims to facilitate secure and efficient business succession and M&A for clients facing soil contamination risks, thereby contributing to the resolution of broader social issues.

■ Company Profiles

M&A Capital Partners Co., Ltd.

(Tokyo Stock Exchange Prime Market, Securities Code: 6080)

Head Office: 36F, Yaesu Central Tower, Tokyo Midtown Yaesu, 2-2-1 Yaesu, Chuo-ku, Tokyo

President: Satoru Nakamura

Established: October 2005

Business: M&A brokerage services

URL: <https://www.ma-cp.com/>

Sompo Japan Insurance Inc.

President: Koji Ishikawa

Head Office: 1-26-1 Nishi-Shinjuku, Shinjuku-ku, Tokyo

Established: October 1888

URL: <https://www.sompo-japan.co.jp/>

Sompo Risk Management Inc.

President: Yoji Nakajima

Head Office: 1-24-1 Nishi-Shinjuku, Shinjuku-ku, Tokyo

Established: November 1997

URL: <https://www.sompo-rc.co.jp/>