

January 19, 2026

## Announcement of Strategic Partnership between M&A Capital Partners and Sompo Japan for Medical Practice Succession Consulting Services

—Promoting Initiatives to Address the Social Challenge of Medical Practice Succession—

M&A Capital Partners Co., Ltd. (Head Office: Chuo-ku, Tokyo; President: Satoru Nakamura; hereinafter “MACP”) is pleased to announce the launch of a strategic partnership with Sompo Japan Insurance Inc. (President: Koji Ishikawa; hereinafter “Sompo Japan”) starting January 2026. This collaboration aims to provide medical practice succession consulting services to members of hospital associations, prefectural medical associations, dental associations, and medical cooperatives across Japan.



### ■ Background of the Partnership

In 2024, the number of bankruptcies, closures, and dissolutions of medical institutions reached a record high\*, with many facilities facing the challenge of lacking successors. With the aging of physicians and rising costs of medical supplies, the number of hospitals and clinics supporting regional healthcare is expected to decline further, making this a pressing social issue.

To help address this challenge, Sompo Japan will promote MACP’s suite of services—centered on medical practice succession consulting—nationwide by introducing them to hospital associations, prefectural medical associations, dental associations, and medical cooperatives. MACP, the largest M&A brokerage firm in the industry, has built deep expertise in medical institution M&A, a field requiring specialized knowledge. The company has also established a dedicated healthcare professional team composed of experienced M&A advisors. Through this partnership, MACP will be able to offer high-level support to members of these organizations who are facing succession-related challenges.

\*Source: Teikoku Databank “Survey on Trends in Bankruptcies, Closures, and Dissolutions of Medical Institutions (2024)”

<https://www.tdb.co.jp/report/industry/20250122-iryoukikan/>

### ■ Overview of the Partnership

Sompo Japan will introduce MACP to hospital associations, prefectural medical associations, dental associations, and medical cooperatives with which it has established relationships. MACP will then provide the following services to their members:

- Hosting management strategy seminars
- Offering M&A consulting services to interested members

- Responding to various individual inquiries

## ■ Future Outlook

By leveraging the strong relationships that the SOMPO Group maintains with hospital associations, prefectural medical associations, dental associations, and medical cooperatives—and guided by its group purpose of creating “a future filled with security, safety, and health”—this partnership with MACP, which has extensive experience and expertise in medical practice succession, will help disseminate accurate information about “proper M&A” as a viable succession option for medical institution leaders struggling with the absence of successors.

This collaboration will accelerate efforts to resolve the social challenge of medical practice succession and contribute to the sound development of the healthcare industry..

## ■ Company Profiles

M&A Capital Partners Co., Ltd.

Head Office: 2-2-1 Yaesu, Chuo-ku, Tokyo

President: Satoru Nakamura

Established: October 2005

Business: M&A advisory services

URL: <https://www.ma-cp.com/>

Sompo Japan Insurance Inc.

Head Office: 1-26-1 Nishi-Shinjuku, Shinjuku-ku, Tokyo

President: Koji Ishikawa

Established: October 1888

URL: <https://www.sompo-japan.co.jp/>