

October 2, 2026

**MACP Announces Strategic Business Alliance with The Minami-Nippon Shimbun Co., Ltd.
“Regional Co-Creation Project” Launches in Kagoshima Prefecture to Carry Forward Kagoshima’s Companies and
Regional Industries into the Future**

M&A Capital Partners Co., Ltd. (Head Office: Chuo-ku, Tokyo; President & CEO: Satoru Nakamura; hereinafter “MACP”) is pleased to announce that on October 2, 2026, as the twenty-third initiative of the “Regional Co-Creation Project,” a program conducted in collaboration with newspaper companies nationwide to promote “business succession and business growth options,” MACP entered into a business alliance agreement with The Minami-Nippon Shimbun Co., Ltd. (Head Office: Kagoshima City, Kagoshima Prefecture; President: Yoshitomo Kiwaki; hereinafter “The Minami-Nippon Shimbun”).

Through this agreement, MACP has officially launched the “Regional Co-Creation Project” in Kagoshima Prefecture.



■ **Background of the Business Alliance**

Kagoshima Prefecture is facing important challenges related to business succession, workforce retention, and the sustainable growth of regional companies amid a declining population and an aging society. According to the preliminary results of the 2025 Population Census, the prefecture's population stood at 1,512,969, representing a 4.7% decrease from 2020. In addition, according to Teikoku Databank, the rate of companies without successors in Kagoshima Prefecture was 37.6% in 2025. Although the situation has shown signs of improvement, more than one in three companies still do not have a designated successor. As demographic structures and the business environment continue to undergo significant changes, ensuring the successful transfer of the technologies, business relationships, and employment opportunities that companies have

cultivated over the years to the next generation has become an important issue for the regional economy.

Meanwhile, Kagoshima Prefecture is home to a diverse range of distinctive industries, including agriculture, forestry and fisheries, food-related industries, tourism, and manufacturing. The prefecture ranked second nationwide in agricultural output in 2024, with a total production value of JPY 568.9 billion. Companies and brands rooted in local communities conduct business both within and outside the prefecture, playing a vital role in supporting the Kagoshima economy.

To ensure the sustainable development of these regional businesses, it is important to consider a wide range of business succession options at an early stage, including succession within the family, transfers to executives and employees, and M&A transactions, based on the specific circumstances of each company. In addition, M&A is utilized not only as a means of business succession but also as a strategic option for achieving corporate growth through talent acquisition, market expansion, and the strengthening of management foundations.

Through this partnership, The Minami-Nippon Shimbun and M&A Capital Partners will continue to provide accurate information on business succession and M&A, thereby contributing to the sustainable growth of companies in Kagoshima Prefecture and the further development of the regional economy.

■ Overview of the Business Alliance

As the twenty-third initiative of the “Regional Co-Creation Project” with newspaper companies nationwide, originally announced on October 4, 2023, MACP has entered into a business alliance agreement with The Minami-Nippon Shimbun—the most influential media organization in Kagoshima Prefecture—with the aim of promoting “business succession and business growth options.”

Going forward, the parties will strengthen information dissemination efforts to raise awareness of “business succession and business growth options” in Kagoshima Prefecture, as well as implement initiatives to introduce companies facing challenges in business succession, growth strategies, and business revitalization*1.

*1 Business revitalization will be handled by Mirai Financial Advisory Service Co., Ltd. (abbreviated as “MFAS”), a member of the MACP Group.

■ First Initiative Following the Alliance – Hosting an “M&A Seminar” for Business Leaders in Kagoshima Prefecture

In conjunction with this business alliance, The Minami-Nippon Shimbun and MACP will jointly host a commemorative “M&A Seminar” on Wednesday, November 11, 2026, from 11:00 to 13:00. The seminar is designed for business leaders in Kagoshima Prefecture and will provide insights to deepen understanding of “M&A as one of the options for business succession.”

For more information:

Consultation Desk for Business Succession and Growth Support | The Minami-Nippon Shimbun

<https://373news.com/tie-up/macp/>

■ Company Information

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Representative: President Satoru Nakamura

Established: October 2005

Business Description: M&A-related services

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